

# Specialty Materials



A FULL LINE OF DIGITAL PRINTING AND PLOTTER CUT FILMS FOR TEXTILE DECORATION

December 21st 2020

To all our Partners

2020 has been a challenging year, to say the least, but we have managed (so far) to get through unscathed. We seemed to be heading to disastrous year around March and April, but since May as you all are probably aware we have been extremely busy, and the year is just starting to slow down.

Supply Chains have been disrupted, however, throughout this Pandemic, shipments are delayed from overseas, Manufacturing, especially in Europe was shut down for some time, and we are still playing catch up, with some of the less popular colours still not being available to us.

To keep you supplied as best as we can we have resorted to air freighting in large amounts of material at a huge cost, as air freight rates were at one stage, 4 times pre Covid rates.

In 2021 we will continue to do what is necessary to keep Specialty stocked, and our partners supplied, and we apologise for the ongoing back order situation, which is frustrating for all of us, but which is mostly beyond our control.

My main concern now is the recent upsurge of the Virus in Europe and the lock down of borders once again.

We are closing around 2pm on Thursday 24<sup>th</sup> December and will re-open on January 4<sup>th</sup> 2021 to give our staff some quality time with their families after a stressful year.

Hope you all have a Great Christmas, and most importantly a safe one, and thankyou for your business. We really do appreciate it.

March 2021 will mark 45years since I left employment at 3M Australia and struck out on my own. It's been one heck of a ride.

Best personal regards

David Saunders & the Specialty Team.